



Strategy

4 to 8 hours

English

Mid-to-Senior

Leadership

Team Member

Mid-to-Senior Level Leadership Course

Leaders with the ability to implement strategy is a critical asset for any organization. Part of that core skill set that leaders must possess is the ability to identify priorities, manage their time and resources, execute the vision and ensure long term sustainability. Leaders learn to strategically plan and act to engage themselves and their teams to successfully execute objectives and KPIs while overcoming the challenges that may interfere or prevent them from realizing organizational initiatives. (4-8 hours)

This course will enable mid-to-senior level leaders to . . .

- Confidently produce results while still engaging others.
- Translate strategic initiatives into specific and sustainable action plans.
- Focus and prioritize their time, energy, and resources to drive team performance.
- Implement, lead and calculate ROIs and, most importantly, how to measure progress and/or outcome against KPIs.

Leadership Course

Organizations rely heavily on leaders to realize business strategies. And frontline leaders are dependent on their teams to execute the top priorities. Here, leaders will learn three critical components of strategy that they can act upon to get results. Leaders learn how to focus on the most critical and impactful priorities, how to measure progress against KPIs, and to how hold themselves and their team members accountable against agreed upon metrics. Individuals explore best practices for accountability, ownership, and the subsequent consequences for failure to perform and for poor communication. Leaders will receive tools on how to overcome distraction and to ensure their teams results-driven to achieve strategic goals. (4 hours)

This course will enable leaders to . . .

- Spend significantly less time, energy, and resources on non-priority tasks.
- Ensure that team members understand how their work contributes toward business goals
- Measure progress toward goals.
- Impose consequences and hold individuals accountable for failing to perform to expectation.
- Execute on strategy by understanding what is expected of them and utilizing specific actions so that results can be produced.

Talent Tip. Consider beginning your Strategy training initiative with the Work of Leaders assessment and training (page 18).